WISCONSIN PUBLIC RADIO ASSOCIATION, INC. FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2021 AND 2020



WEALTH ADVISORY | OUTSOURCING AUDIT, TAX, AND CONSULTING

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INDEPENDENT AUDITORS' REPORT

Board of Directors Wisconsin Public Radio Association, Inc. Madison, Wisconsin

Report on the Financial Statements

We have audited the accompanying financial statements of Wisconsin Public Radio Association, Inc., which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors Wisconsin Public Radio Association, Inc.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wisconsin Public Radio Association, Inc. as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis-of-Matter Regarding a Change in Accounting Principle

As described in Note 1 to the financial statements, Wisconsin Public Radio Association, Inc. adopted the Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2014-09, Revenue From Contracts with Customers (Topic 606) in 2021. Our opinion is not modified with respect to this matter.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Middleton, Wisconsin November 11, 2021

WISCONSIN PUBLIC RADIO ASSOCIATION, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2021 AND 2020

	2021	2020		
ASSETS				
CURRENT ASSETS				
Cash and Cash Equivalents	\$ 2,513,334	\$ 1,494,294		
Certificates of Deposit - Net of Noncurrent Portion	374,688	375,324		
Accounts Receivable	49,364	5,240		
Pledges Receivable - Net of Noncurrent Portion	89,681	102,791		
Inventories	13,047	12,412		
Prepaid Expenses	55,220_	37,236		
Total Current Assets	3,095,334	2,027,297		
NONCURRENT ASSETS				
Pledges Receivable - Net	-	26,708		
Certificates of Deposit - Net	-	374,369		
CRM Software - Net	316,864	411,927		
Beneficial Interest in Trust	84,900	66,477		
Total Noncurrent Assets	401,764	879,481		
INVESTMENTS				
Board-Designated Endowment UW Madison/ECB	7,992,176	5,558,023		
Board-Designated Endowment UW Madison	515,348	424,479		
UW Madison Permanent Endowment	133,753	100,959		
UW Madison/ ECB Endowment	345,072	278,668		
Total Investments	8,986,349	6,362,129		
Total Assets	\$ 12,483,447	\$ 9,268,907		
LIABILITIES AND NET ASSETS				
LIABILITIES				
Accounts Payable	\$ 163,513	\$ 271,657		
Total Liabilities	163,513	271,657		
NET ASSETS				
Without Donor Restrictions:				
Undesignated	2,984,999	2,387,340		
Designated for Endowment	8,692,424	5,982,502		
Total Without Donor Restrictions	11,677,423	8,369,842		
With Donor Restrictions	642,511	627,408		
Total Net Assets	12,319,934	8,997,250		
Total Liabilities and Net Assets	\$ 12,483,447	\$ 9,268,907		

WISCONSIN PUBLIC RADIO ASSOCIATION, INC. STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE, GAINS, AND OTHER SUPPORT			
Membership Contributions - \$1,000 or More	\$ 2,705,768	\$ 69,000	\$ 2,774,768
Membership Contributions - Other	7,485,021	27,298	7,512,319
Total Membership Contributions	10,190,789	96,298	10,287,087
Bequests and Memorials	1,121,995	-	1,121,995
UW Madison Programming Gift	250,000	-	250,000
Event and Regional	11,279	-	11,279
Investment Return:			
Operating Reserves	9,843	-	9,843
Board-Designated UW Madison/ECB	1,554,349	-	1,554,349
Board-Designated UW Madison	110,427	-	110,427
Endowment- Strategic Initiatives	· -	26,594	26,594
Endowment	_	72,605	72,605
Subtotal	13,248,682	195,497	13,444,179
Net Assets Released from Restrictions	180,394	(180,394)	
Total Revenue, Gains, and Other Support	13,429,076	15,103	13,444,179
EXPENSES			
Program Services:			
Contractual Support to Licensees	7,068,186	-	7,068,186
Promotions	127,445	-	127,445
Endowment Appropriations	219,743	-	219,743
Designated Programming Gift	250,000	-	250,000
Restricted Accounts	162,624	-	162,624
Capital Projects	49,295	-	49,295
Total Program Services	7,877,293	-	7,877,293
Supporting Activities:			
Fundraising	2,101,972	-	2,101,972
Administration	142,230	-	142,230
Total Supporting Activities	2,244,202		2,244,202
Total Expenses	10,121,495		10,121,495
CHANGE IN NET ASSETS	3,307,581	15,103	3,322,684
Net Assets - Beginning of Year	8,369,842	627,408	8,997,250
NET ASSETS - END OF YEAR	\$ 11,677,423	\$ 642,511	\$ 12,319,934

WISCONSIN PUBLIC RADIO ASSOCIATION, INC. STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE, GAINS, AND OTHER SUPPORT			
Membership Contributions - \$1,000 or More	\$ 2,162,616	\$ 101,686	\$ 2,264,302
Membership Contributions - Other	7,532,685	17,603	7,550,288
Total Membership Contributions	9,695,301	119,289	9,814,590
Bequests and Memorials	1,147,136	-	1,147,136
UW Madison Programming Gift	300,000	-	300,000
Event and Regional	94,182	-	94,182
Investment Return:			
Operating Reserves	33,244	_	33,244
Board-Designated UW Madison/ECB	168,750	_	168,750
Board-Designated UW Madison	15,108	_	15,108
Endowment - Strategic Initiatives	-	3,223	3,223
Endowment	_	9,948	9,948
Subtotal	11,453,721	132,460	11,586,181
Net Assets Released from Restrictions	260,974		11,300,101
Net Assets Released Horri Restrictions	200,974	(260,974)	
Total Revenue, Gains, and Other Support	11,714,695	(128,514)	11,586,181
EXPENSES			
Program Services:			
Contractual Support to Licensees	7,156,489	-	7,156,489
Promotions	256,124	-	256,124
Endowment Appropriations	181,210	-	181,210
Designated Programming Gift	300,000	_	300,000
Restricted Accounts	125,567	_	125,567
Capital Projects	-	_	-
Total Program Services	8,019,390	-	8,019,390
Supporting Activities:			
Fundraising	2,248,782	_	2,248,782
Administration	145,755	_	145,755
Total Supporting Activities	2,394,537		2,394,537
Total Supporting / total laces	2,004,001		2,004,007
Total Expenses	10,413,927	<u>-</u>	10,413,927
CHANGE IN NET ASSETS	1,300,768	(128,514)	1,172,254
Net Assets - Beginning of Year	7,069,074	755,922	7,824,996
NET ASSETS - END OF YEAR	\$ 8,369,842	\$ 627,408	\$ 8,997,250

WISCONSIN PUBLIC RADIO ASSOCIATION, INC. STATEMENTS OF FUNCTIONAL EXPENSES YEARS ENDED JUNE 30, 2021 AND 2020

2021 2020 Program Program Services Administration Fundraising Total Services Administration Fundraising Total Contractual Support to Licensees: Contractual Agreement - UW Madison \$ \$ \$ \$ 2,486,074 \$ 2,486,074 \$ 1,746,685 1,746,685 Contractual Agreement - ECB 4,582,112 4,582,112 5,409,804 5,409,804 Listener Development - UW Madison Fundraising Organizer - ECB 123.790 123.790 121.363 121.363 State Promotions 7,144 7,144 136,592 136,592 Membership Solicitation 744.397 744,397 908.510 908,510 Salaries, Wages, and Fringe Benefits 120,301 77,437 119,532 77,968 1,353,036 1,138,722 1,336,460 1,155,536 Accountant, Audit, and Tax Preparation 13,853 13,565 13,565 13,853 General Office and Computer 19,483 19,483 13,609 13,609 **Board Expenses** 3.401 11.954 3.401 11.954 **Election Expense** 5.270 5.270 **Public Awareness** 11,670 11,670 3,529 3,529 Bank Charges 5,334 5,334 4,576 4,576 Staff Professional Development 5.169 5.169 17.749 17.749 ECB/UW Madison Discretionary 613 613 2,805 2,805 **Endowment Appropriations** 219.743 219.743 181,210 181,210 Capital Projects 49,295 49,295 **CRM Amortization** 63,373 95.063 95,063 63,373 **Designated Programming Gift** 250,000 250,000 300,000 300,000 Restricted Expenses 162,624 162,624 125,567 125,567 **Total Functional Expenses** 7,877,293 142,230 2,101,972 \$ 10,121,495 \$ 8,019,390 145,755 2,248,782

WISCONSIN PUBLIC RADIO ASSOCIATION, INC. STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2021 AND 2020

	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 3,322,684	\$ 1,172,254
Adjustments to Reconcile Change in Net Assets to Net		
Cash Provided by Operating Activities:		
Depreciation and Amortization	95,063	63,373
Change in Value of Beneficial Interest in Trust	(18,423)	(492)
Realized and Unrealized Gains on Investments	(1,578,833)	(58,972)
Changes in Operating Assets and Liabilities:	,	,
Accounts Receivable	(44,124)	(3,660)
Pledges Receivable	39,818	192,731
Inventories	(635)	(9,988)
Prepaid Expenses	(17,984)	16,332
Accounts Payable	(108, 144)	(180,757)
Deferred Revenue		 (33,970)
Net Cash Provided by Operating Activities	 1,689,422	 1,156,851
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of Investments	(4,669,953)	(6,881,509)
Proceeds from Sales of Investments	3,999,571	5,909,883
Purchase of CRM Software		 (232,571)
Net Cash Used by Investing Activities	(670,382)	(1,204,197)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	1,019,040	(47,346)
Cash and Cash Equivalents - Beginning of Year	1,494,294	 1,541,640
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 2,513,334	\$ 1,494,294

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Wisconsin Public Radio Association, Inc. (WPRA) is a publicly supported nonprofit corporation whose purpose is to administer various fundraising and membership duties of Wisconsin Public Radio and to provide support to WHA-Radio and the ECB Radio Network. Its fundraising efforts include the entire state of Wisconsin. WPRA is primarily supported by public donations. The following summary of significant accounting policies is presented to enhance the usefulness of the financial statements to the reader.

Basis of Preparation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States for the nonprofit industry. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of WPRA and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed stipulations. Designations are voluntary board-approved segregations of net assets without donor restrictions for specific purposes, projects, or investments. WPRA board of directors and WPRA's licensees have earmarked assets for specified purposes, including board-designated endowments and licensee-designated programming funds. Since these are not donor-imposed restrictions, the designated assets are classified and reported as part of net assets without donor restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed stipulations that will be met, either by actions of WPRA and/or the passage of time. Some donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

Use of Estimates

The preparation of the accompanying financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that directly affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as the date of the financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Actual results may differ from these estimates.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash in a checking account and investments held in short term, highly liquid assets.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Certificates of Deposit

Certificates of deposit are carried at cost, which approximates fair market value.

Accounts Receivable

WPRA considers all accounts receivable at June 30, 2021 and 2020 to be fully collectible. Accordingly, no allowance for doubtful accounts is required. If accounts receivable become uncollectible, they will be charged to operations when that determination is made.

<u>Inventories</u>

Inventories consist of merchandise held for resale and are valued at the lower of cost or net realizable value, with cost being determined on the first-in, first-out (FIFO) method.

Software

Software is stated at cost. Amortization is calculated using the straight-line method based on the estimated useful life of the asset, which is determined to be five years.

Investments

Investments are stated at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Purchases and sales of investments are recorded on a trade date basis. Net appreciation in fair value of investments includes both realized and unrealized investment gains and losses. Interest is recorded on the accrual basis and dividends are recorded on the ex-dividend date

Beneficial Interest in Trust

WPRA has been named as a 10% beneficiary of a charitable trust held and administered by an independent trustee. This trust was created independently by donors and are administered by an outside agent designated by the donors. Therefore, WPRA has neither possession nor control over the assets of the trust. At the date WPRA receives notice of a beneficial interest, a contribution with donor restriction is recorded in the statements of activities, and a beneficial interest in trust is recorded in the statements of financial position at fair value. Thereafter, beneficial interest in the trust is reported at fair value in the statements of financial position, with changes in fair value recognized in the statements of activities.

Upon receipt of trust distributions, net assets with donor restrictions are released to net assets without donor restrictions.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions

Contributions, including pledges receivable and donated assets, are recorded as received. All contributions are available for general operations unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Pledges receivable due in the next year are recorded at their net realizable value. Pledges receivable due in subsequent years are reported at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the pledges are to be received.

Income Tax Status

WPRA is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, WPRA qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

Expense Allocation

The costs of providing the various program services and supported activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the program services and supporting activities benefited. Fundraising - contractual support to licensees consists of reimbursements to the University of Wisconsin Madison and ECB Radio Network for fundraising expenses they incur for WPRA. The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of the organization. Those expenses include salaries, wages, and contractual support to the licensees. These costs are allocated based on the primary purpose of the staff duties performed. Most costs are directly charged to their related supporting function.

Change in Accounting Principle

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers* that amends the accounting for revenue recognition. The guidance is intended to provide a more robust framework for addressing revenue issues, improve comparability of revenue recognition practices, and improve disclosure requirements. Wisconsin Public Radio Association, Inc. adopted ASU 2014-09 during 2021, which did not result in an adjustment to net assets because the adoption did not significantly impact the reported historical revenue.

NOTE 2 CONCENTRATION OF CREDIT RISK

WPRA maintains cash deposits and certificates of deposit at various high credit qualified financial institutions. Balances on deposit are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Balances in excess of FDIC limits are uninsured. At times during the year, the balances in these accounts may exceed the insurance limits.

The endowments (see Note 5) are invested in money market funds, fixed income mutual funds, and equity mutual funds to limit risk.

NOTE 3 PLEDGES RECEIVABLE

Pledges receivable consisted of the following:

		2021	 2020
Pledges Receivable Due Within One Year	\$	97,973	\$ 102,791
Pledges Receivable Due In Over One Year	<u> </u>		 35,000
Subtotal		97,973	137,791
Less: Allowance for Uncollectible Pledges		8,292	8,292
Pledges Receivable, Net	\$	89,681	\$ 129,499

NOTE 4 CRM SOFTWARE

CRM Software consisted of the following:

	2021	 2020
Software	\$ 475,300	\$ 475,300
Less: Accumulated Amortization	158,436	 63,373
Software, Net	\$ 316,864	\$ 411,927

Amortization expense for the years ended June 30, 2021 and 2020 was \$95,063 and \$63,373, respectively.

NOTE 5 INVESTMENTS

Investments consisted of the following:

						20	21					
	Oper	ating	Boa	ard-Designated	End	owment	Endowment					
	Reserves		UW Madison/ECB		UW Madison		UW Madison/ECB		UW Madison			Total
Money Markets	\$	-	\$	97,568	\$	5,654	\$	3,686	\$	945	\$	107,853
Mutual Funds												
Fixed Income		-		2,946,747		189,119		126,447		49,172		3,311,485
Domestic Equities		-		3,750,648		243,230		162,967		63,704		4,220,549
International Equities		-		1,197,213		77,345		51,972		19,932		1,346,462
Total Investments	\$	-	\$	7,992,176	\$	515,348	\$	345,072	\$	133,753	\$	8,986,349

2020

	2020											
	Ope	rating	Во	ard-Designated	End	owment	Endowment					
	Reserves		UW Madison/ECB		UW Madison		UW Madison/ECB		UW Madison			Total
Managara	Φ.		Φ.	407.500	•	0.400	Φ.	5.040	•	0.400	Φ.	444.040
Money Markets	\$	-	\$	127,599	\$	9,126	\$	5,913	\$	2,180	\$	144,818
Mutual Funds												
Fixed Income		-		2,301,638		177,084		117,064		42,612	:	2,638,398
Domestic Equities		-		2,441,845		187,039		122,373		44,026	:	2,795,283
International Equities				686,941		51,230		33,318		12,141		783,630
Total Investments	\$		\$	5,558,023	\$	424,479	\$	278,668	\$	100,959	\$	6,362,129

NOTE 5 INVESTMENTS (CONTINUED)

Investment return consisted of the following:

						20	21					
	Oı	perating	Board-Designated Endowment Endowr						wment			
	Reserves		UW Madison/ECB		UW Madison		UW Madison/ECB		UW Madison			Total
Interest and Dividends Realized Gain Unrealized Gain Investment Fees Investment Return	\$	9,843 - - - - 9,843	\$	208,888 334,067 1,056,980 (45,586) 1,554,349	\$	14,731 28,094 70,828 (3,226) 110,427	\$	9,681 17,664 47,387 (2,127) 72,605	\$	3,566 5,355 18,458 (785) 26,594	\$	246,709 385,180 1,193,653 (51,724) 1,773,818
						20	20					
	Ol	perating	Boa	ard-Designated	End	owment	Endowment					
	R	eserves	UW N	/ladison/ECB	UV	V Madison	UW M	adison/ECB	UW	Madison		Total
Interest and Dividends Realized Gain (Loss) Unrealized Gain (Loss) Investment Fees	\$	33,244 - - -	\$	150,926 61,215 (10,008) (33,383)	\$	14,103 6,878 (2,822) (3,051)	\$	9,112 4,278 (1,471) (1,971)	\$	2,972 (327) 1,229 (651)	\$	210,357 72,044 (13,072) (39,056)
Investment Return	\$	33,244	\$	168,750	\$	15,108	\$	9,948	\$	3,223	\$	230,273

NOTE 6 FAIR VALUE MEASUREMENTS

That framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under generally accepted accounting principles are described as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the WPRA has the ability to access.

Level 2 – Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

NOTE 6 FAIR VALUE MEASUREMENTS (CONTINUED)

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used at June 30, 2021 and 2020 for assets measured at fair value:

Mutual Funds are valued at quoted market prices, which represent the net asset value of shares held by WPRA at year-end.

Money Market Funds represent ownership of units of participation rather than ownership of specific assets. The value of a unit of participation is the total value of the fund divided by the number of units outstanding.

Beneficial Interests in Trust are valued at quoted market prices of trust investments as reported by the trustee. WPRA is a 10% beneficiary of a trust and related underlying investments to be distributed upon passing of the current income beneficiary. This beneficial interest in the trust is valued at present value utilizing estimated inputs to calculate fair value of WPRA's proportional share of the underlying investments as reported to WPRA by the trustee. This beneficial interest is considered Level 3 measurements.

Information regarding assets measured at fair value on a recurring basis as of June 30 is as follows:

				20	021		
	Level 1			Level 2		Level 3	Total
Money Markets	\$	107,853	\$	-	\$	-	\$ 107,853
Mutual Funds:							
Value Funds		1,760,331		-		-	1,760,331
Growth Funds		2,460,218		-		-	2,460,218
International Funds		1,346,462		-		-	1,346,462
Fixed Income Funds		3,311,485		-		-	3,311,485
Beneficial Interest in Trust				-		84,900	84,900
Total Investments at Fair Value	\$	8,986,349	\$	-	\$	84,900	\$ 9,071,249
				20	020		
		Level 1		Level 2		Level 3	Total
Money Markets	\$	144,818	\$	-	\$	-	\$ 144,818
Mutual Funds:							
Value Funds		1,483,023		-		-	1,483,023
Growth Funds		1,312,260		-		-	1,312,260
International Funds		783,630		-		-	783,630
Fixed Income Funds		2,638,398		-		-	2,638,398
Beneficial Interest in Trust						66,477	66,477
Total Investments at Fair Value	\$	6,362,129	\$	-	\$	66,477	\$ 6,428,606

During 2021 and 2020, there were no purchases or issuances of Level 3 assets or transfers in or out of Level 3 of the fair value hierarchy.

NOTE 7 ACCOUNTS PAYABLE

Accounts payable consisted of the following:

	 2021	 2020		
UW Madison - Contract	\$ 113,345	\$ 237,537		
Accounts Payable - General	 50,168	 34,120		
Total Accounts Payable	\$ 163,513	\$ 271,657		

NOTE 8 MEMBERSHIP CONTRIBUTIONS

Membership contributions consisted of the following:

	 2021	 2020
On-Air Pledge Drives	\$ 999,449	\$ 640,771
Direct Mail-Renewal, Additional Gifts, etc.	1,319,910	1,699,972
Renewal via Telemarketing	-	586
Vehicle Donations	384,320	182,033
Employees' Company Matching	71,541	64,984
Website via wpr.org	461,250	391,393
Sustained Giving	5,103,910	4,842,490
Major Giving Revenue	1,127,973	1,630,475
Solicitation Source Unknown	728,734	371,778
Other	 90,000	 (9,892)
Total	\$ 10,287,087	\$ 9,814,590

The contributors and their respective contributions are important elements in understanding support from listeners. There were 1,250 and 1,074 contributors of \$1,000 or more for fiscal years 2021 and 2020, respectively. There were 51,807 and 53,302 other contributors for fiscal years 2021 and 2020, respectively.

NOTE 9 ALLOCATION OF NET ASSETS

The Education Communication Board (ECB) operates ECB Radio Network, a public telecommunications entity. The University of Wisconsin – Madison (UW Madison) operates WHA-Radio, a public telecommunications entity. WPRA solicits funds in the name of, and with the approval of, both ECB Radio Network and WHA-Radio. Both ECB and UW Madison have access to WPRA's net assets, retain an ongoing equity interest, and are considered to be financially interrelated organizations. ECB's and UW Madison's equity interests in WPRA are calculated in accordance with affiliation agreements that currently provide ECB with 76% and UW Madison with 24% of WPRA's net assets.

NOTE 9 ALLOCATION OF NET ASSETS (CONTINUED)

Allocation of net assets consisted of the following:

			2021		
	ECB	U	W Madison		Total
Allocated Net Assets July 1, 2020	\$ 5,780,086	\$	2,589,756	\$	8,369,842
Support and Revenue Without Restriction	9,795,073		3,093,181		12,888,254
Designated Support and Revenue	-		250,000		250,000
Investment Return - Board-Designated UW Madison	-		110,427		110,427
Release of Purpose Restrictions	137,099		43,296		180,395
Less: Designated Expenditures	-		(250,000)		(250,000)
Less: Endowment Appropriation	(152,141)		(67,602)		(219,743)
Less: Expenses Net of Contractual Support	(1,869,430)		(590,346)		(2,459,776)
Subtotal	13,690,687		5,178,712		18,869,399
Less: Contractual Support	(4,705,902)		(2,486,074)		(7,191,976)
Allocated Net Assets - End of Year	\$ 8,984,785	\$	2,692,638		11,677,423
N. (A. (MACH D. D. (C.					040 544
Net Assets With Donor Restrictions					642,511
Net Assets June 30, 2021				\$	12,319,934
14017103010 00110 00, 2021				Ψ	12,010,004
			2020		
	 ECB		W Madison		Total
Allocated Net Assets July 1, 2019	\$ 4,788,510	\$	2,280,564	\$	7,069,074
	1,700,010	Ψ	2,200,001	φ	
Support and Revenue Without Restriction	8,465,348	Ψ	2,673,265	φ	11,138,613
Designated Support and Revenue		Ψ	2,673,265 300,000	φ	11,138,613 300,000
Designated Support and Revenue Investment Return - Board-Designated UW Madison	8,465,348 - -	Ψ	2,673,265 300,000 15,108	Ψ	11,138,613 300,000 15,108
Designated Support and Revenue Investment Return - Board-Designated UW Madison Release of Purpose Restrictions		Ψ	2,673,265 300,000 15,108 62,634	φ	11,138,613 300,000 15,108 260,974
Designated Support and Revenue Investment Return - Board-Designated UW Madison Release of Purpose Restrictions Less: Designated Expenditures	8,465,348 - - 198,340 -	Ψ	2,673,265 300,000 15,108 62,634 (300,000)	φ	11,138,613 300,000 15,108 260,974 (300,000)
Designated Support and Revenue Investment Return - Board-Designated UW Madison Release of Purpose Restrictions Less: Designated Expenditures Less: Endowment Appropriation	8,465,348 - - 198,340 - (123,248)	Ψ	2,673,265 300,000 15,108 62,634 (300,000) (57,962)	φ	11,138,613 300,000 15,108 260,974 (300,000) (181,210)
Designated Support and Revenue Investment Return - Board-Designated UW Madison Release of Purpose Restrictions Less: Designated Expenditures Less: Endowment Appropriation Less: Expenses Net of Contractual Support	8,465,348 - 198,340 - (123,248) (2,017,697)		2,673,265 300,000 15,108 62,634 (300,000) (57,962) (637,168)	•	11,138,613 300,000 15,108 260,974 (300,000) (181,210) (2,654,865)
Designated Support and Revenue Investment Return - Board-Designated UW Madison Release of Purpose Restrictions Less: Designated Expenditures Less: Endowment Appropriation Less: Expenses Net of Contractual Support Subtotal	 8,465,348 - 198,340 - (123,248) (2,017,697) 11,311,253		2,673,265 300,000 15,108 62,634 (300,000) (57,962) (637,168) 4,336,441	—	11,138,613 300,000 15,108 260,974 (300,000) (181,210) (2,654,865) 15,647,694
Designated Support and Revenue Investment Return - Board-Designated UW Madison Release of Purpose Restrictions Less: Designated Expenditures Less: Endowment Appropriation Less: Expenses Net of Contractual Support Subtotal Less: Contractual Support	 8,465,348 - 198,340 - (123,248) (2,017,697) 11,311,253 (5,531,167)		2,673,265 300,000 15,108 62,634 (300,000) (57,962) (637,168) 4,336,441 (1,746,685)		11,138,613 300,000 15,108 260,974 (300,000) (181,210) (2,654,865) 15,647,694 (7,277,852)
Designated Support and Revenue Investment Return - Board-Designated UW Madison Release of Purpose Restrictions Less: Designated Expenditures Less: Endowment Appropriation Less: Expenses Net of Contractual Support Subtotal	\$ 8,465,348 - 198,340 - (123,248) (2,017,697) 11,311,253	\$	2,673,265 300,000 15,108 62,634 (300,000) (57,962) (637,168) 4,336,441		11,138,613 300,000 15,108 260,974 (300,000) (181,210) (2,654,865) 15,647,694
Designated Support and Revenue Investment Return - Board-Designated UW Madison Release of Purpose Restrictions Less: Designated Expenditures Less: Endowment Appropriation Less: Expenses Net of Contractual Support Subtotal Less: Contractual Support	\$ 8,465,348 - 198,340 - (123,248) (2,017,697) 11,311,253 (5,531,167)		2,673,265 300,000 15,108 62,634 (300,000) (57,962) (637,168) 4,336,441 (1,746,685)		11,138,613 300,000 15,108 260,974 (300,000) (181,210) (2,654,865) 15,647,694 (7,277,852)

NOTE 10 NET ASSETS

Net assets with donor restrictions consisted of the following:

				20	21		
	В	eginning	Ir	ncreases	F	Releases	Ending
Purpose Restrictions:							
Second Century Fellow	\$	40,104	\$	2,500	\$	35,605	\$ 6,999
Unmet Challenges		6,298		24,398		6,298	24,398
Lee Ester News Fellow		40,925		_		_	40,925
Classical Music		28,455		5,400		32,355	1,500
Diversity Intern EC		5,000		_		_	5,000
Mike Simonson Fellow		93,403		25,500		59,664	59,239
Journalism Fund		400		13,000		10,000	3,400
Wisconsin Life		-		25,000		25,000	-
TTBOOK		2,000		-		-	2,000
Strategic Initiatives Endowment							
Earnings		7,312		26,594		_	33,906
Endowment Earnings		33,116		72,605		11,472	94,249
Restricted in Perpetuity		370,395		500		-	370,895
Total	\$	627,408	\$	195,497	\$	180,394	\$ 642,511
				00			
		aginning	l _e		20	Polonoo	Ending
Durnaga Postrictions:	В	eginning	Ir	20 ocreases		Releases	 Ending
Purpose Restrictions:				ocreases	F		
Second Century Fellow	B	40,104	lr	10,000		10,000	\$ 40,104
Second Century Fellow Unmet Challenges		40,104 125,066		10,000 6,298	F		\$ 40,104 6,298
Second Century Fellow Unmet Challenges Lee Ester News Fellow		40,104 125,066 40,000		10,000 6,298 925	F	10,000 125,066 -	\$ 40,104 6,298 40,925
Second Century Fellow Unmet Challenges Lee Ester News Fellow Classical Music		40,104 125,066 40,000 10,000		10,000 6,298 925 41,955	F	10,000 125,066 - 23,500	\$ 40,104 6,298 40,925 28,455
Second Century Fellow Unmet Challenges Lee Ester News Fellow Classical Music Diversity Intern EC		40,104 125,066 40,000 10,000 5,000		10,000 6,298 925 41,955 5,000	F	10,000 125,066 - 23,500 5,000	\$ 40,104 6,298 40,925 28,455 5,000
Second Century Fellow Unmet Challenges Lee Ester News Fellow Classical Music Diversity Intern EC Mike Simonson Fellow		40,104 125,066 40,000 10,000 5,000 130,470		10,000 6,298 925 41,955	F	10,000 125,066 - 23,500	\$ 40,104 6,298 40,925 28,455 5,000 93,403
Second Century Fellow Unmet Challenges Lee Ester News Fellow Classical Music Diversity Intern EC Mike Simonson Fellow Journalism Fund		40,104 125,066 40,000 10,000 5,000		10,000 6,298 925 41,955 5,000 20,000	F	10,000 125,066 - 23,500 5,000 57,067	\$ 40,104 6,298 40,925 28,455 5,000
Second Century Fellow Unmet Challenges Lee Ester News Fellow Classical Music Diversity Intern EC Mike Simonson Fellow Journalism Fund Wisconsin Life		40,104 125,066 40,000 10,000 5,000 130,470 400		10,000 6,298 925 41,955 5,000 20,000	F	10,000 125,066 - 23,500 5,000	\$ 40,104 6,298 40,925 28,455 5,000 93,403 400
Second Century Fellow Unmet Challenges Lee Ester News Fellow Classical Music Diversity Intern EC Mike Simonson Fellow Journalism Fund Wisconsin Life TTBOOK		40,104 125,066 40,000 10,000 5,000 130,470		10,000 6,298 925 41,955 5,000 20,000	F	10,000 125,066 - 23,500 5,000 57,067	\$ 40,104 6,298 40,925 28,455 5,000 93,403
Second Century Fellow Unmet Challenges Lee Ester News Fellow Classical Music Diversity Intern EC Mike Simonson Fellow Journalism Fund Wisconsin Life TTBOOK Strategic Initiatives Endowment		40,104 125,066 40,000 10,000 5,000 130,470 400 - 1,000		10,000 6,298 925 41,955 5,000 20,000 - 30,000 1,000	F	10,000 125,066 - 23,500 5,000 57,067	\$ 40,104 6,298 40,925 28,455 5,000 93,403 400 - 2,000
Second Century Fellow Unmet Challenges Lee Ester News Fellow Classical Music Diversity Intern EC Mike Simonson Fellow Journalism Fund Wisconsin Life TTBOOK Strategic Initiatives Endowment Earnings		40,104 125,066 40,000 10,000 5,000 130,470 400 - 1,000 4,089		10,000 6,298 925 41,955 5,000 20,000 - 30,000 1,000	F	10,000 125,066 - 23,500 5,000 57,067 - 30,000	\$ 40,104 6,298 40,925 28,455 5,000 93,403 400 - 2,000
Second Century Fellow Unmet Challenges Lee Ester News Fellow Classical Music Diversity Intern EC Mike Simonson Fellow Journalism Fund Wisconsin Life TTBOOK Strategic Initiatives Endowment Earnings Endowment Earnings		40,104 125,066 40,000 10,000 5,000 130,470 400 - 1,000 - 4,089 33,509		10,000 6,298 925 41,955 5,000 20,000 - 30,000 1,000 3,223 9,948	F	10,000 125,066 - 23,500 5,000 57,067	\$ 40,104 6,298 40,925 28,455 5,000 93,403 400 - 2,000 7,312 33,116
Second Century Fellow Unmet Challenges Lee Ester News Fellow Classical Music Diversity Intern EC Mike Simonson Fellow Journalism Fund Wisconsin Life TTBOOK Strategic Initiatives Endowment Earnings		40,104 125,066 40,000 10,000 5,000 130,470 400 - 1,000 4,089		10,000 6,298 925 41,955 5,000 20,000 - 30,000 1,000	F	10,000 125,066 - 23,500 5,000 57,067 - 30,000	\$ 40,104 6,298 40,925 28,455 5,000 93,403 400 - 2,000

NOTE 11 BOARD-DESIGNATED AND DONOR RESTRICTED ENDOWMENTS

WPRA's endowments consist of four funds established to support general operations. Its endowment includes both donor-restricted funds and funds designated by the board of directors to function as endowments. As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with endowment funds, including funds designated by the board of directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. The summary of endowments below excludes contribution receivables and amounts not yet transferred to the endowment investment accounts of \$20,225 and \$30,929 as of June 30, 2021 and 2020, respectively, that are classified as net assets with donor restrictions. Additionally, the summary of board-designated endowments (without donor restrictions) below excludes amounts not yet transferred to the endowment investment accounts of \$184,900 and \$-0- as of June 30, 2021 and 2020, respectively.

Interpretation of Relevant Law: The board of directors of the Association has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, WPRA retains in perpetuity the original value of initial and subsequent gift amounts donated to the endowment. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by WPRA. WPRA considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the durations and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Association, and (7) WPRA's investment policies.

Funds with Deficiencies: From time to time, the fair value of the assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires WPRA to retain as a fund of perpetual duration. No deficiencies of this nature were reported as of June 30, 2021 and 2020.

Investment Return Objectives, Risk Parameters, and Strategies: WPRA has adopted investment and spending policies, approved by the board of directors, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while also allowing the conservation of principal of endowment assets over the long term. Both the board-designated endowment funds and the donor-restricted endowment fund assets are invested in a well-diversified asset mix, which includes equity and debt securities that are intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution of up to 5%.

WPRA defines total return as income from dividends and interest, as well as appreciation and depreciation in the price of the security, over a full market cycle of five years. Additionally, WPRA understands that investment risk is measured in terms of the total endowment fund, and that investment assets and allocation between asset classes and strategies must be managed to not expose the fund to unacceptable levels of risk.

NOTE 11 BOARD-DESIGNATED AND DONOR RESTRICTED ENDOWMENTS (CONTINUED)

WPRA expects its donor-restricted endowment assets to remain into perpetuity, unless otherwise stated in the gift instrument, and board-designated endowment assets to also remain into perpetuity, unless a recommendation by the director of WPR and approval of the licensees that the corpus of one or more endowment funds be accessed; and a two-thirds vote of the WPRA board of directors. All three of these conditions must be met before the corpus of a quasi-endowment can be spent.

Spending Policy: WPRA, effective July 1, 2009, adopted a policy of appropriating for distribution each year of up to 5% of its board-designated and donor-restricted endowment funds. These funds may be budgeted within the annual budget process or the director of WPR may recommend not budgeting these funds. In establishing this policy, WPRA considered the long-term expected total return on its investment assets, the nature, and duration of the individual endowment funds, and the possible effects of inflation. WPRA expects the current spending policy to allow its endowment funds to be maintained in perpetuity.

Endowment net assets composition by type of fund was as follows:

	Without Donor		Wi	ith Donor		
	R	testrictions	Re	strictions		Total
Endowment UW Madison/ECB	\$	7,992,176	\$	-	\$	7,992,176
Endowment UW Madison		515,348		-		515,348
Endowment:						
Original Donor-Restricted Gift Amount						
Required to be Maintained in Perpetuity		-		350,670		350,670
Accumulated Investment Gains		_		128,155		128,155
Endowment Net Assets	\$	8,507,524	\$	478,825	\$	8,986,349
				2020		
	Wi	thout Donor	Wi	2020 ith Donor		
		thout Donor testrictions				Total
Endowment UW Madison/ECB				ith Donor	\$	Total 5,558,023
Endowment UW Madison/ECB Endowment UW Madison		estrictions	Re	ith Donor	\$	
		testrictions 5,558,023	Re	ith Donor	\$	5,558,023
Endowment UW Madison		testrictions 5,558,023	Re	ith Donor	\$	5,558,023
Endowment UW Madison Endowment:		testrictions 5,558,023	Re	ith Donor	\$	5,558,023
Endowment UW Madison Endowment: Original Donor-Restricted Gift Amount		testrictions 5,558,023	Re	ith Donor estrictions - -	\$	5,558,023 424,479

NOTE 11 BOARD-DESIGNATED AND DONOR RESTRICTED ENDOWMENTS (CONTINUED)

Changes in endowment net assets were as follows:

				2021	
	Wi	thout Donor	W	ith Donor	
	R	estrictions	Re	estrictions	Total
Balance - Beginning of Year	\$	5,982,502	\$	379,627	\$ 6,362,129
Contributions		1,068,517		11,471	1,079,988
Appropriations		(208,271)		(11,472)	(219,743)
Investment Return:					
Interest and Dividends		223,619		13,247	236,866
Realized Gains		362,161		23,019	385,180
Unrealized Gain		1,127,808		65,845	1,193,653
Investment Fees		(48,812)		(2,912)	 (51,724)
Balance - End of Year	\$	8,507,524	\$	478,825	\$ 8,986,349
				2020	
	Wi	thout Donor	W		
		thout Donor		2020 (ith Donor	
Balance - Beginning of Year				ith Donor	\$ Total 5,077,297
Balance - Beginning of Year Contributions	R	estrictions	Re	ith Donor	\$
	R	estrictions 4,714,333	Re	7ith Donor estrictions 362,964	\$ 5,077,297
Contributions	R	4,714,333 1,255,181	Re	7ith Donor estrictions 362,964 13,833	\$ 5,077,297 1,269,014
Contributions Appropriations	R	4,714,333 1,255,181	Re	7ith Donor estrictions 362,964 13,833	\$ 5,077,297 1,269,014
Contributions Appropriations Investment Return:	R	4,714,333 1,255,181 (170,869)	Re	7ith Donor estrictions 362,964 13,833 (10,341)	\$ 5,077,297 1,269,014 (181,210)
Contributions Appropriations Investment Return: Interest and Dividends	R	4,714,333 1,255,181 (170,869) 165,029	Re	7ith Donor estrictions 362,964 13,833 (10,341) 12,084	\$ 5,077,297 1,269,014 (181,210) 177,113
Contributions Appropriations Investment Return: Interest and Dividends Realized Gain	R	4,714,333 1,255,181 (170,869) 165,029 68,093	Re	7ith Donor estrictions 362,964 13,833 (10,341) 12,084 3,950	\$ 5,077,297 1,269,014 (181,210) 177,113 72,043

NOTE 12 RELATED PARTIES

WPRA raises funds in the name of Wisconsin Public Radio on behalf of the University of Wisconsin Madison and Wisconsin Educational Communications Board (ECB). UW Madison provides facilities, as well as administrative and clerical services to WPRA, in-kind. Related party transactions are summarized below for the years ended June 30:

	20)21	20	20
	UW Madison	ECB	UW Madison	ECB
Contractual Support Paid	\$ 2,486,074	\$ 4,705,902	\$ 1,746,685	\$ 5,531,167
Endowment Appropriations Paid	67,602	152,141	57,962	123,248
Staff Support	1,349,727	-	1,353,036	-
Other Payments for Projects and				
Capital	49,295	-	-	-
Programming Paid from Designated				
Gifts	250,000	-	300,000	-
Accounts Payable at June 30	128,175	-	247,406	-

NOTE 13 LIQUIDITY

As part of WPRA's liquidity management, it invests cash in excess of daily requirements in short-term investments. WPRA has a quasi-endowment of \$8.5 million. Although WPRA does not intend to spend from its quasi-endowment other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation, amounts from its quasi-endowment could be made available if necessary.

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

		2021	 2020
Cash and Cash Equivalents	\$	2,513,334	\$ 1,494,294
Certificates of Deposit		374,688	375,324
Accounts Receivable		49,364	5,240
Pledges Receivable - Net of Noncurrent Portion		89,681	 102,791
Subtotal	<u>-</u>	3,027,067	1,977,649
Less: Amounts Restricted for a Specific Purpose		(143,459)	 (216,586)
Total	\$	2,883,608	\$ 1,761,063

NOTE 14 RISKS AND UNCERTAINTIES

During the year ended June 30, 2020, the World Health Organization declared the spread of Coronavirus Disease (COVID-19) a worldwide pandemic. The COVID-19 pandemic is having a significant effect on global markets, supply chains, businesses, and communities. Specific to WPRA, COVID-19 may impact various parts of its fiscal year 2022 operations and financial results. Management believes WPRA is taking appropriate actions to mitigate the negative impact. However, the full impact of COVID-19 is unknown and cannot be reasonably estimated as these events are still developing.

NOTE 15 SUBSEQUENT EVENTS

Management evaluated subsequent events through November 11, 2021, the date the accompanying financial statements were available to be issued. Events or transactions occurring after June 30, 2021 but prior to November 11, 2021, that provided additional evidence about conditions that existed at June 30, 2021, have been recognized in the accompanying financial statements for the year ended June 30, 2021. Events or transactions that provided evidence about conditions that did not exist at June 30, 2021, but arose before the accompanying financial statements were available to be issued, have not been recognized in the accompanying financial statements for the year ended June 30, 2021.